

Message Text

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44

ACTION EB-11

INFO OCT-01 AF-10 ISO-00 SPC-03 COME-00 SS-20 PER-05 A-01

ABF-01 IO-14 DRC-01 RSC-01 /068 W
----- 010030

R 031435Z JAN 74

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 9664

INFO AMEMBASS BLANTYRE

AMEMBASSY BUJUMBURA

AMEMBASSY DAR ES SALAAM

AMEMBASSY KIGALI

AMEMBASSY KINSHASA

LIMITED OFFICIAL USE LUSAKA 0015

E.O. 11652: N/A

TAGS: ETRD

SUBJ: EFFECTIVENESS IN OVERSEAS COMMERCIAL FUNCTION

REF: STATE 239800

1. IN ADDITION TO MAJOR POINT MADE IN LUSAKA 2252 (NOTAL, WE WOULD LIKE TO ASSOCIATE OURSELVES WITH EXCELLENT COMMENTS CONTAINED IN KIGALI 755 AND DAR 4286. KIGALI'S IDEA OF REGIONAL COMMERCIAL OFFICER HAS PARTICULAR MERIT PROVIDED NEW LAYER OF BUREAUCRACY NOT THEREBY CREATED TO SLOW DOWN COMMUNICATIONS BETWEEN USDOC AND FIELD. BELIEVE SUCH REGIONAL OFFICER COULD BEST HELP US BY DOING MARKET STUDIES ESSENTIAL TO DEVELOPMENT OF EFFECTIVE TRADE PROMOTION STRATEGY. HE MIGHT ALSO BE RESPONSIBLE FOR PUBLICATION OF REGIONAL HIGH-QUALITY NEWSLETTER SUGGESTED IN OUR A-92 OF JULY 20, 1973 (POUCHED TO INFO ADDRESSEES DEC 28, 1973). ANOTHER USEFUL FUNCTION WOULD BE ASSISTANCE IN PREPARATIONS FOR TRADE MISSIONS AND ACTUAL ON-SITE AUXILIARY SUPPORT FOR THESE MISSIONS AS THEY MOVE FROM AF POST TO POST. IN OTHER WORDS, REGIONAL OFFICER WOULD ESSENTIALLY PLAY ROLE ONCE INTENDED FOR ADVANCE OFFICER (10 FAM 972.5).

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2. ONLY OTHER SUGGESTION WE WISH TO MAKE IS THAT USDOC RE-PROGRAM

COMPUTER SO THAT LIST OF ALL RECIPIENTS OF EACH SPECIFIC TRADE
OPPORTUNITY IMMEDIATELY BE SENT TO EMBASSY. WE WOULD MAKE LIST
AVAILABLE TO LOCAL IMPORTER, WHICH COULD THEN INITIATE CORRESPON-
DENCE WITH POTENTIAL SUPPLIER IF LATTER DOES NOT REACT TO
OPPORTUNITY. INFO COULD ALSO BE KEPT IN EMBASSY'S TRADE LEAD
FILE AND THUS BE MADE AVAILABLE TO ANY OTHER IMPORTER WHO MAY
SUBSEQUENTLY INQUIRE ABOUT U. . SUPPLIERS OF SAME PRODUCT.
WILKOWSKI

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE PROMOTION, FOREIGN SERVICE LOCAL EMPLOYEES, PERSONNEL APPOINTMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LUSAKA00015
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: LUSAKA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740164/aaaacitl.tel
Line Count: 69
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
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Previous Handling Restrictions: n/a
Reference: STATE 239800
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 27 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 AUG 2002 by shawdg>; APPROVED <29-Aug-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
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Subject: EFFECTIVENESS IN OVERSEAS COMMERCIAL FUNCTION
TAGS: ETRD
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Type: TE
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